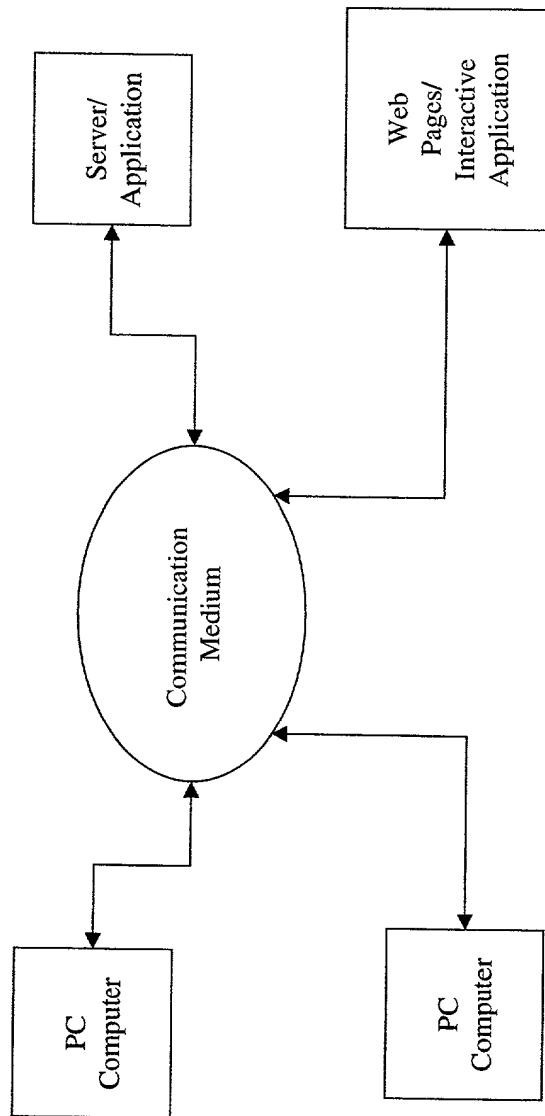


FIGURE 1A.

User System



4/12/01

UniverseVentureCapital.com

Figure 2.

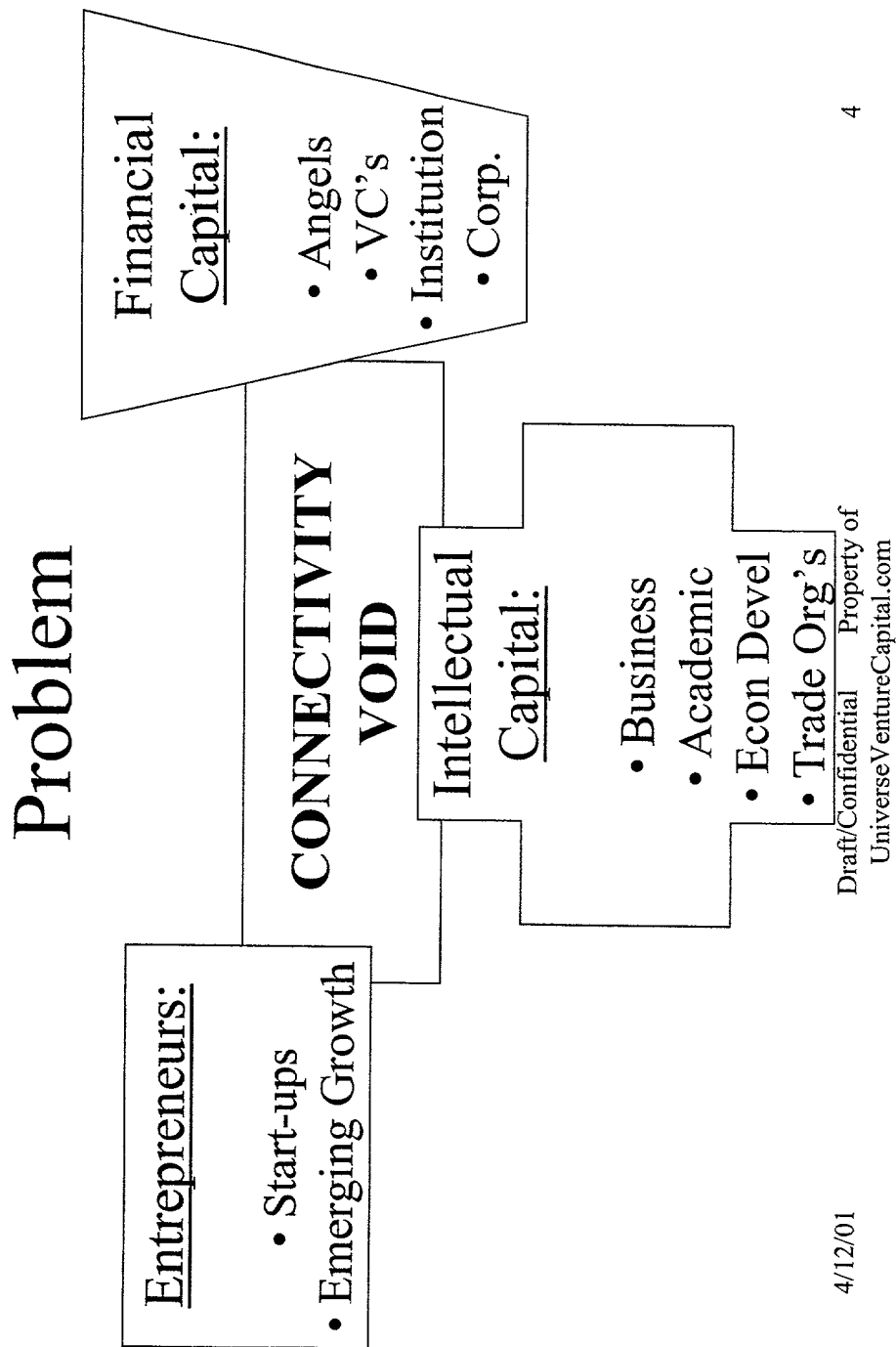
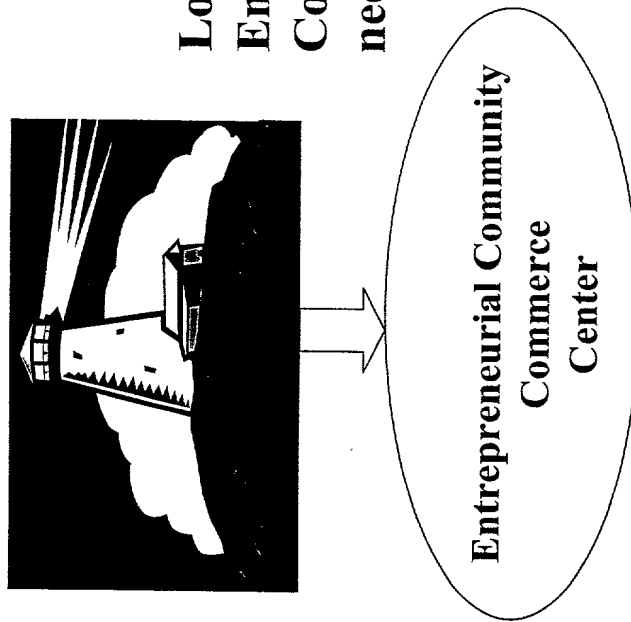


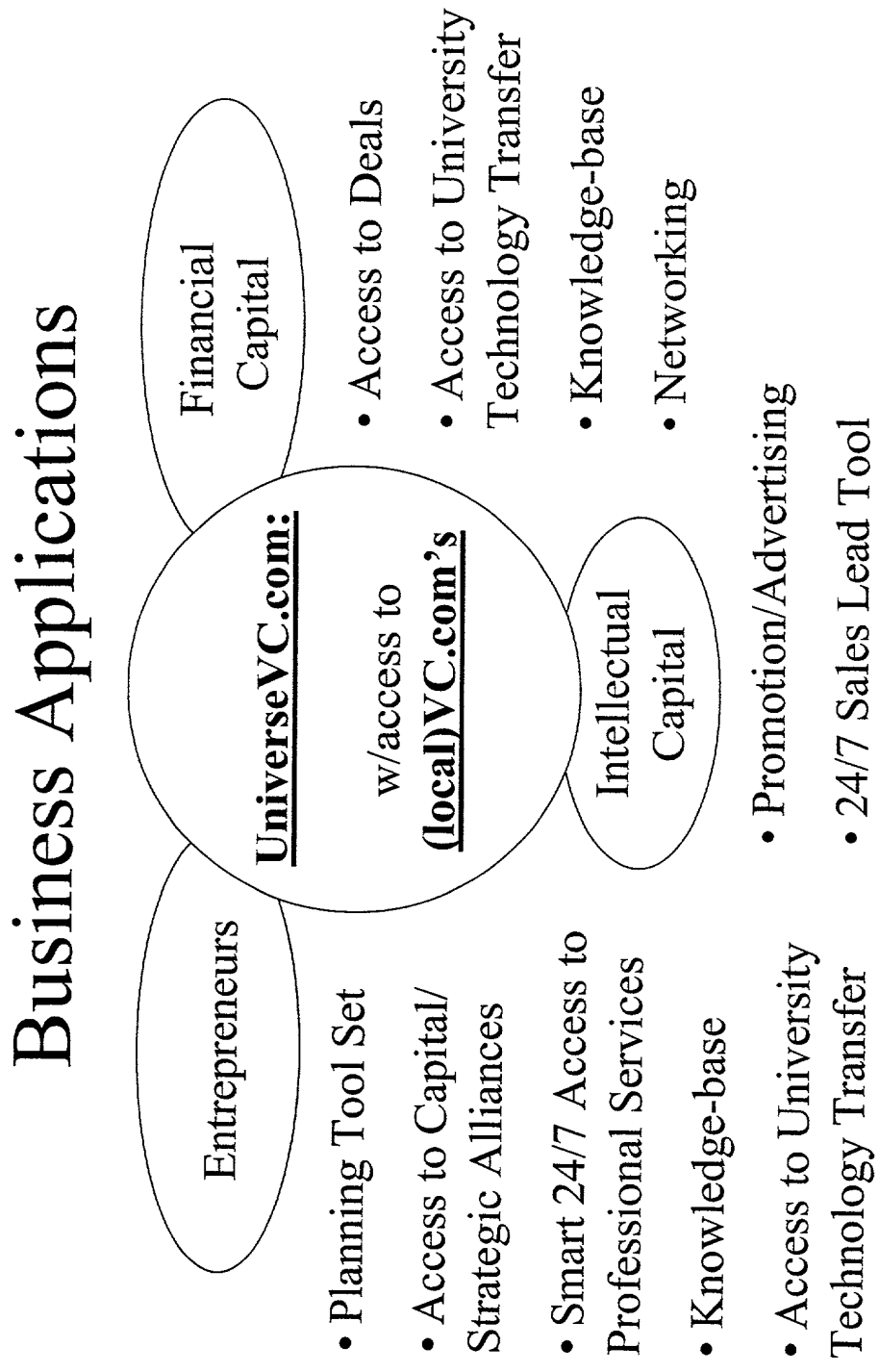
Figure 3.

SOLUTION



**Local
Entrepreneurial
Community
needs a "Beacon" !**

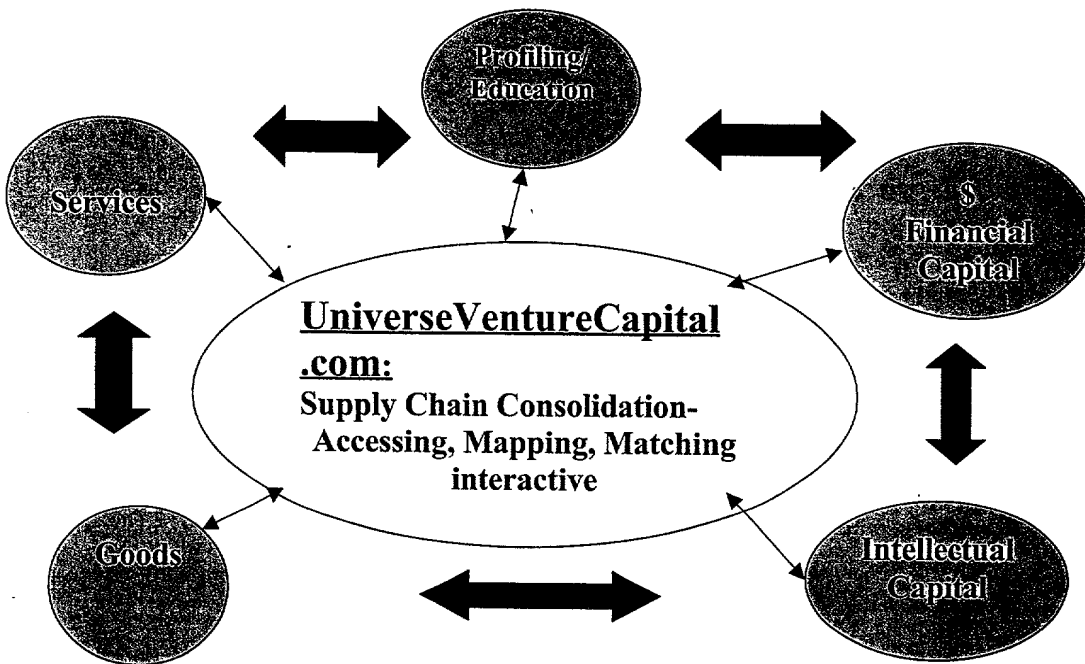
Figure 4.



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“Entrepreneurial/Venture Capital Community Supply Chain”



**“Community Website Strategy- Products(red) and
Players(gray)”**

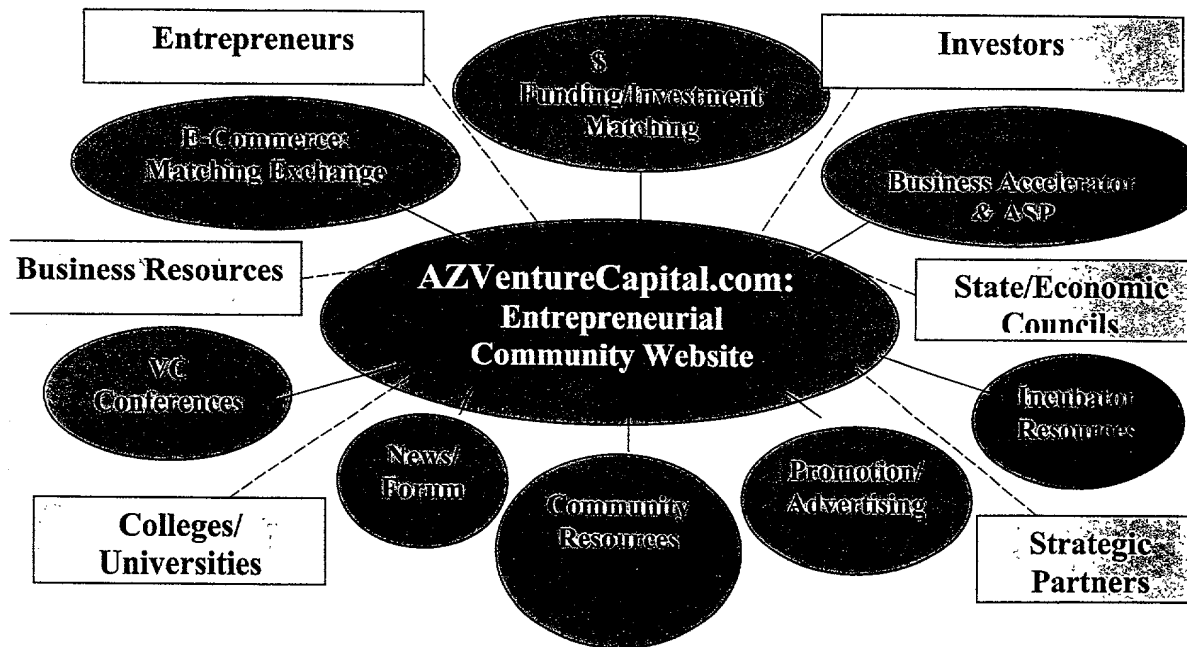


Figure 7.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US



- Company: info problem product market goals
- “Connecting Communities”:

Web application mapped to a new venture acceleration workflow process acting across global/national/state/metro economies

- Company
- Community
- Management/Advisors
- Mission
- Process
- Products
- Services

UniverseVentureCapital.com:

(elevates local VentureCapital.com's)
= Global Entrepreneurial
Community Website



LocalVentureCapital.com's:

(networked
Local Entrepreneurial
Community Website

4/12/01

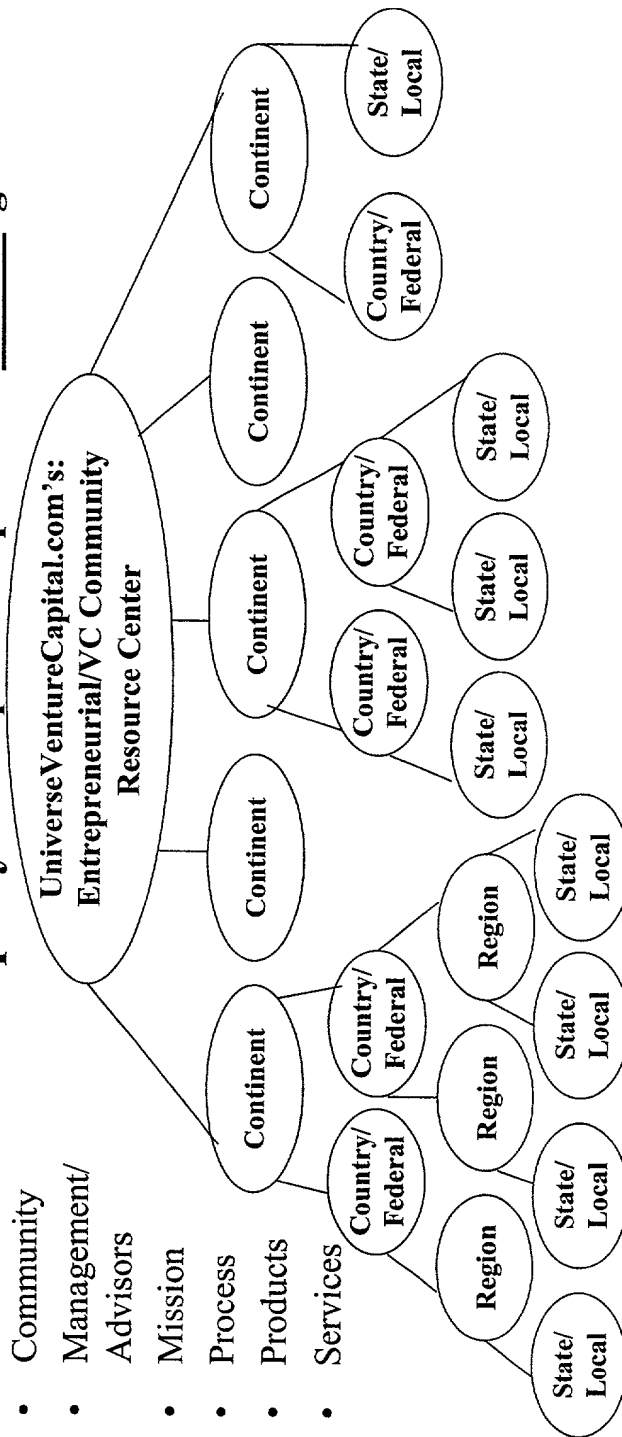
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Figure 8.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US

- Company • **Company: info problem product market goals**



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15

Global VentureCapital.com Domain Names									
UniverseVentureCapital.com									
NorthAmerica VentureCapital.com		AfricaVentureCapital.com		AustraliaVentureCapital.com		EuropeVentureCapital.com		AsiaVentureCapital.com*	
UnitedStatesVentureCap.com									
ALVentureCapital.com	MEVentureCapital.com	AZVentureCapital.com	NVVentureCapital.com	AustriaVentureCapital.com	IrelandVentureCapital.com	BrazilVentureCapital.com	BombayVentureCapital.com	ChinaVentureCapital.com	ChineseVentureCapital.com
ARVentureCapital.com	MWVentureCapital.com	CAVentureCapital.com	OHVentureCapital.com	BelgiumVentureCapital.com	ItalyVentureCapital.com	ArgentinaVentureCapital.com	ChineseVentureCapital.com	ChineseVentureCapital.com	ChineseVentureCapital.com
AKVentureCapital.com	MTVentureCapital.com	COVentureCapital.com	PAVentureCapital.com	BritainVentureCapital.com	NetherlandsVentureCapital.com		IndonesiaVentureCapital.com*	IndonesiaVentureCapital.com	IndonesiaVentureCapital.com
DEVentureCapital.com*	UTVentureCapital.com	FLVentureCapital.com	TNVentureCapital.com	DanmarkVentureCapital.com	PolandVentureCapital.com		OrientVentureCapital.com	OrientVentureCapital.com	OrientVentureCapital.com
		ILVentureCapital.com	TXVentureCapital.com	EnglandVentureCapital.com	RussiaVentureCapital.com		PacificVentureCapital.com	PacificVentureCapital.com	PacificVentureCapital.com
		MAVentureCapital.com	VAVentureCapital.com	FinlandVentureCapital.com	ScotlandVentureCapital.com		SeoulVentureCapital.com	SeoulVentureCapital.com	SeoulVentureCapital.com
		MNVentureCapital.com	WAVentureCapital.com	FranceVentureCapital.com	SpainVentureCapital.com		ShanghaiVentureCapital.com	ShanghaiVentureCapital.com	ShanghaiVentureCapital.com
		NCVentureCapital.com	WIVentureCapital.com	GermanyVentureCapital.com	SwedenVentureCapital.com		SingaporeVentureCapital.com*	SingaporeVentureCapital.com	SingaporeVentureCapital.com
		NDVentureCapital.com	WVVentureCapital.com	GreeceVentureCapital.com	SwitzerlandVentureCapital.com*		ThailandVentureCapital.com	ThailandVentureCapital.com	ThailandVentureCapital.com
		NEVentureCapital.com	WYVentureCapital.com	HollandVentureCapital.com	NewZealandVentureCapital.com		TaiwanVentureCapital.com	TaiwanVentureCapital.com	TaiwanVentureCapital.com
		NHVentureCapital.com	RIVentureCapital.com	CzechVentureCapital.com	NorwayVentureCapital.com		ChinaVentureCapital.com	ChinaVentureCapital.com	ChinaVentureCapital.com
		SDVentureCapital.com	HIVentureCapital.com	BalkanVentureCapital.com	IndiaVentureCapital.com		KoreaVentureCapital.com	KoreaVentureCapital.com	KoreaVentureCapital.com
		NYNYVentureCapital.com	INDVentureCapital.com	IsraelVentureCapital.com					
		DCVentureCapital.com	IAVentureCapital.com						
		KSVentureCapital.com	IDVentureCapital.com						
		CTVentureCapital.com	GAVentureCapital.com						
		VTVentureCapital.com	MDVentureCapital.com						
		MOVentureCapital.com	NMVentureCapital.com						
		OKVentureCapital.com	NJVentureCapital.com						
		OKVentureCapital.com	SC KY MS Louis-VC.com						
			CanadaVentureCapital.com						

FIGURE 10.



WELCOME !



Welcome on to AZVentureCapital.com

Search for:

Start Search

Reset

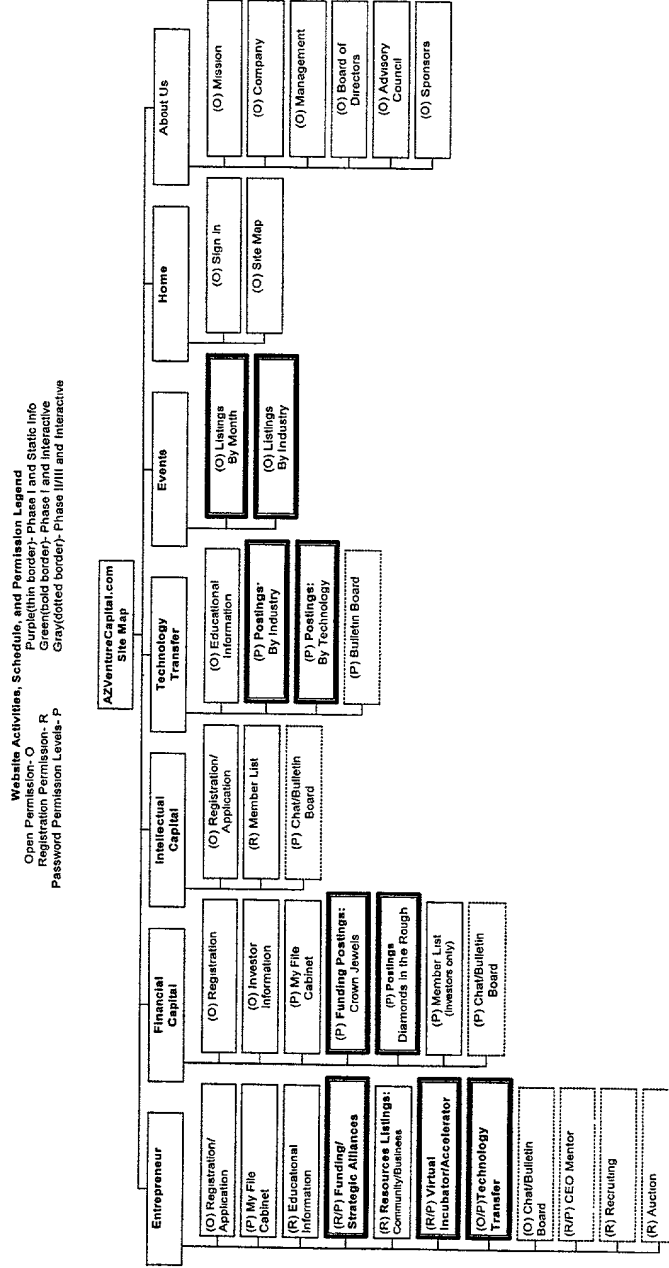
Search

Back

Next

Figure 11.

UniverseVentureCapital.com Website Mapping



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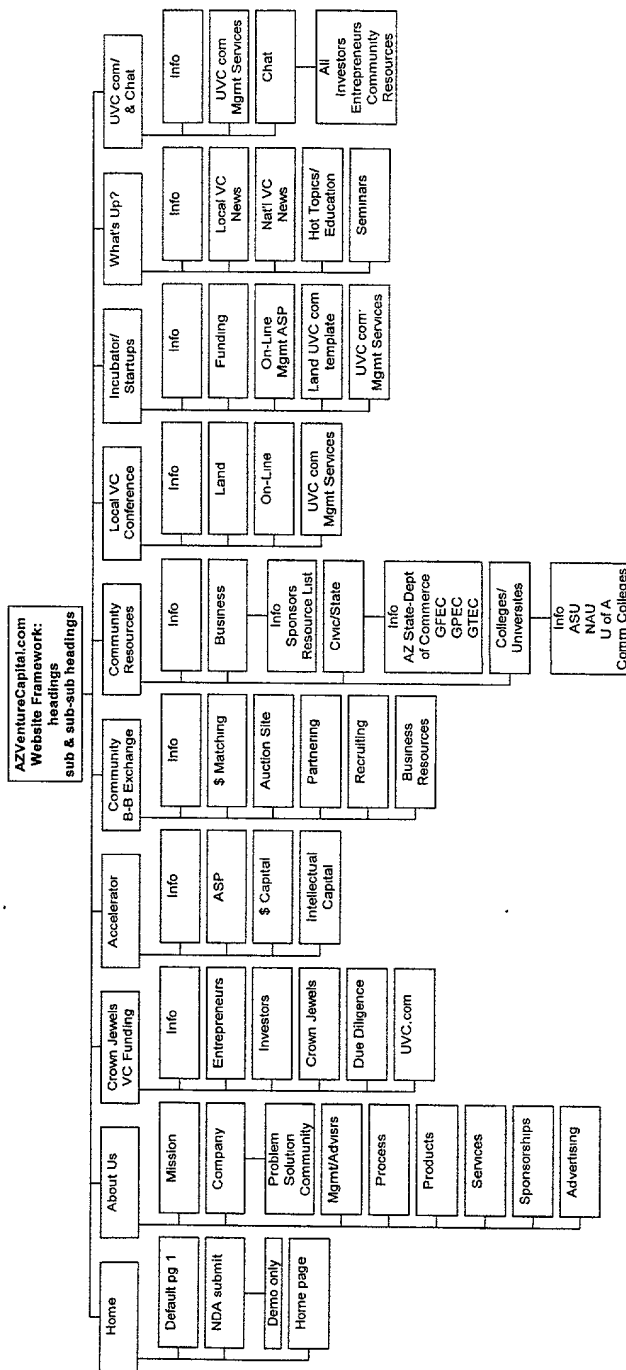
4/12/01

Figure 12.

UniverseVentureCapital.com

Website Organizational Chart

(local community example)



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UniverseVentureCapital.com

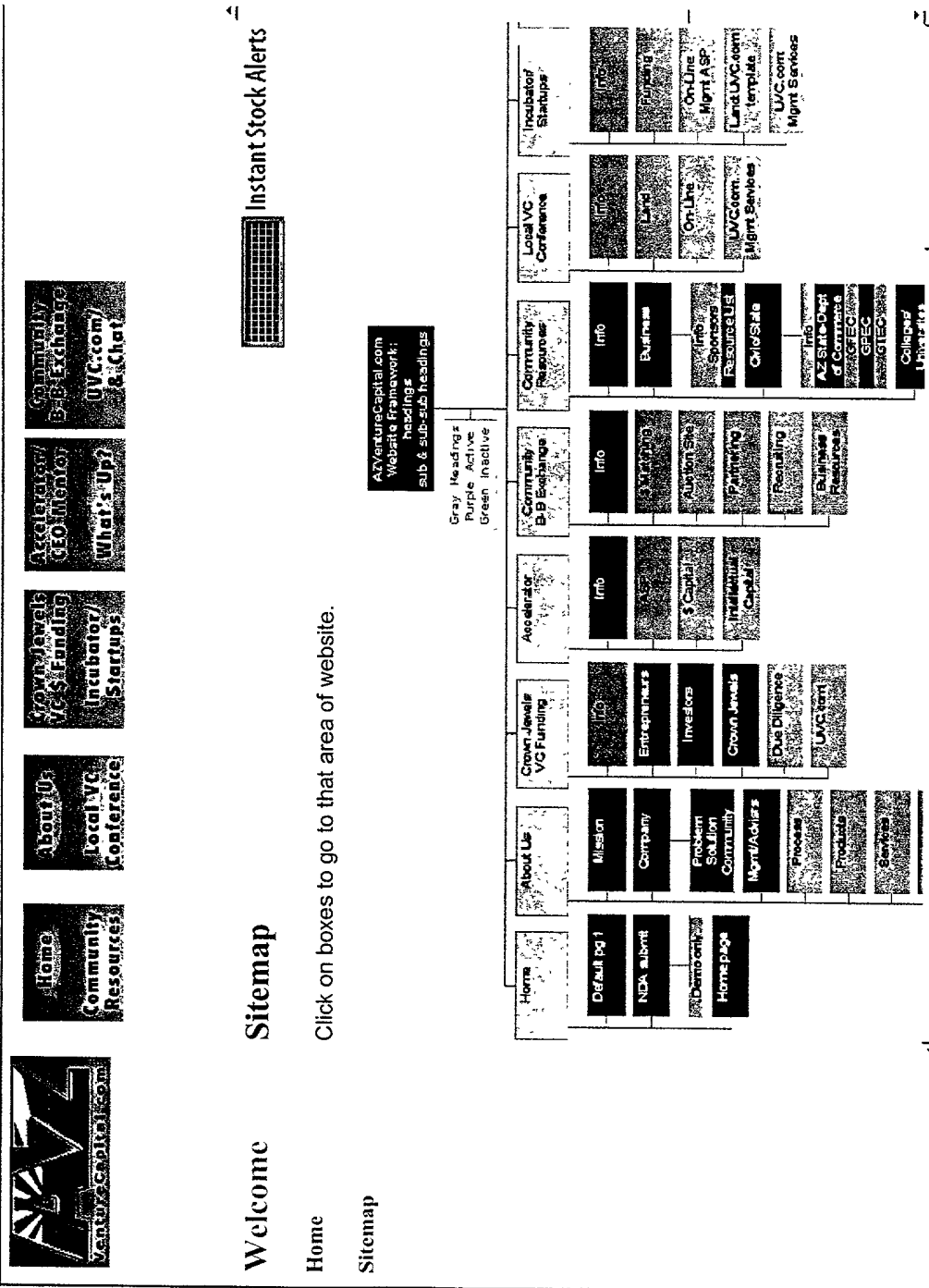


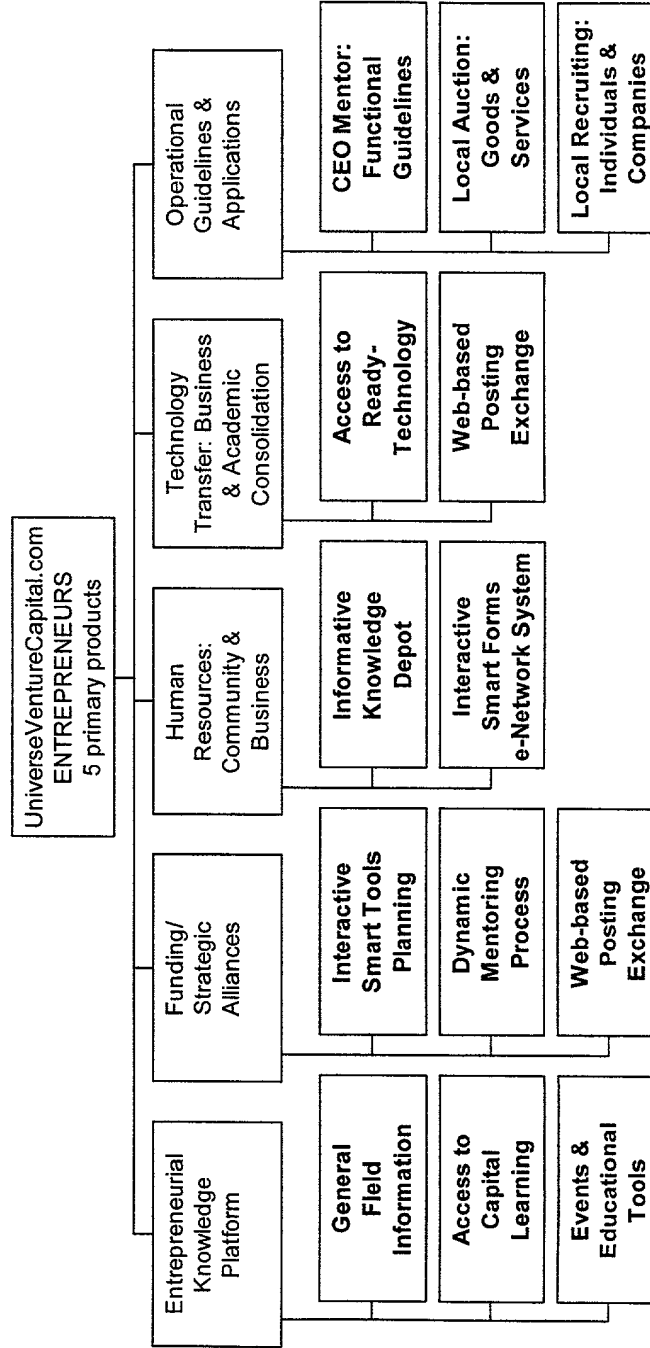
Figure 14.

Entrepreneurs:

Product Tools

(local community example)

Entrepreneur's Product Suite



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UniverseVentureCapital.com
Example Template
Executive Business Summary

(list company name, provide logo if possible)

Company and Background

_____ (the "Company") was founded in _____ (month) of _____ (year) and is located in _____ (city), _____ (state). The Company's is currently in the _____ (choose; start-up, **emerging growth, middle market pilot launch, or full operation**) stage within the _____ (choose list; industry type). The Company is _____ (choose: **privately-held, public**) and has been incorporated as _____ (choose; an Arizona, a Delaware) corporation on _____ (list; date). The founding member(s) include (list names/titles) _____, _____, _____.

The Company's core business **description** is to provide (briefly describe market solution in <50 words)

The Company's mission is to (briefly describe <50 words) _____

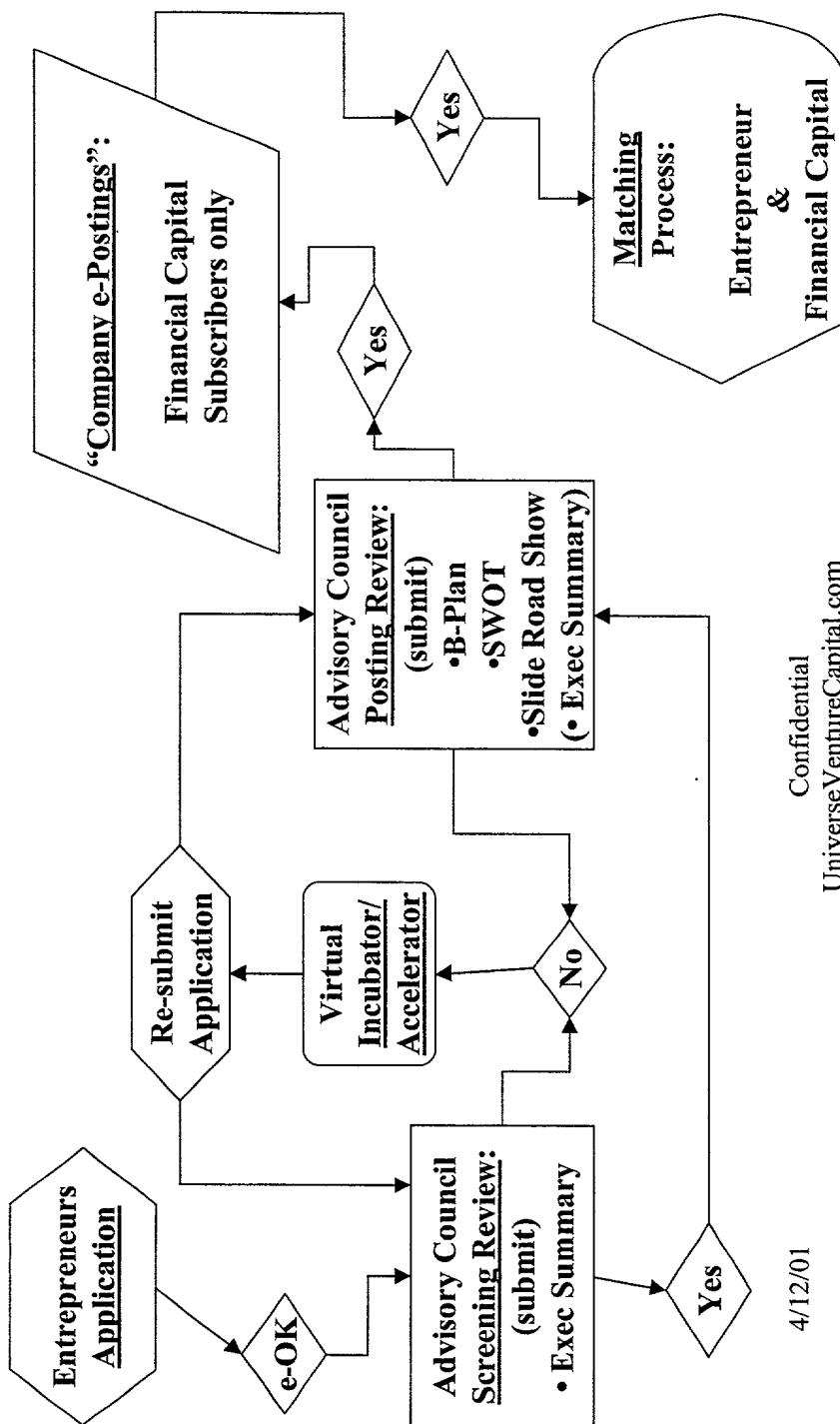
The Company is seeking (choose: outside financial capital, **distribution, manufacturing, R&D, M&A**) primarily due to its strategic plans to _____ (choose; incubate, accelerate, **divest**) its business. The **strategy use of the proceeds** will enable the Company to mainly _____ (choose; fund, **advance, support, complete**) _____ (choose select; development, operations, sales/marketing, **the sale of the Company**, other description). The Company strongly believes that the capital infusion will provide enough (choose: economic fuel, **beneficial resources, win-win opportunities**) to achieve (briefly describe goal(s)<25 words) _____

WHY? The Company's strategic rationale addressing the **WHY** of market problem includes (briefly describe the market problem and **WHY** the Company is planning their strategy <25 words)

WHY NOW? Market timing is critical to the success of the Company's strategic solution because (briefly describe the rationale of **WHY** the current timing in the market for the Company's solution is critical to success <25 words) _____

FIGURE 16.

Entrepreneurs: Dynamic Mentoring/e-Posting Process



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4/12/01



About Us

Mission

Company

Information
Problem
Solution
Community

Mgmt/Advisors

Process

Access
Table
Flow Chart

Products

Services

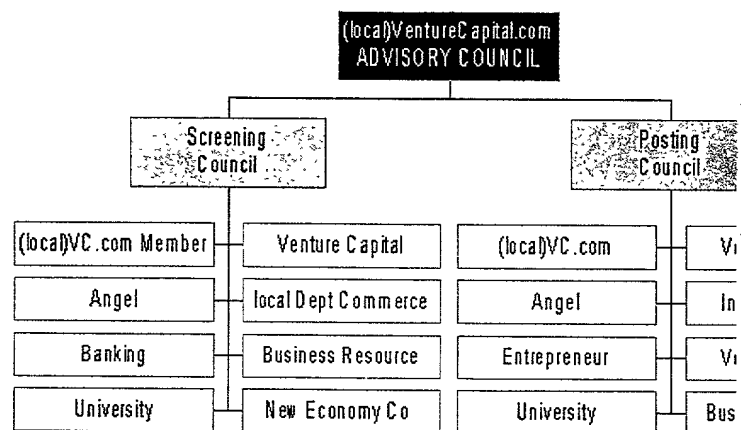
Sponsorships/Ads

Management



Management (not illustrated) AZVentureCapital.com's management team brings together a host of talented individuals with significant experience in founding, funding, developing, operating, and exiting entrepreneurial companies... Advisory Councils AZVentureCapital.com's Advisory team includes leading professionals which are active in the Entrepreneurial Community. These prominent individuals provide a comprehensive array of expertise and networks spanning across this entire business sector. Given the anticipated heavy volume of Entrepreneurial Company reviews, two Councils (Screening, Posting) have been created to reduce the burden on these volunteers and better serve the entrepreneurs with a higher quality review process

Management/Advisors



Search

Back Next

Figure 18.

Entrepreneurs: **Virtual Incubator/Accelerator Process** (Interactive e-Network System)

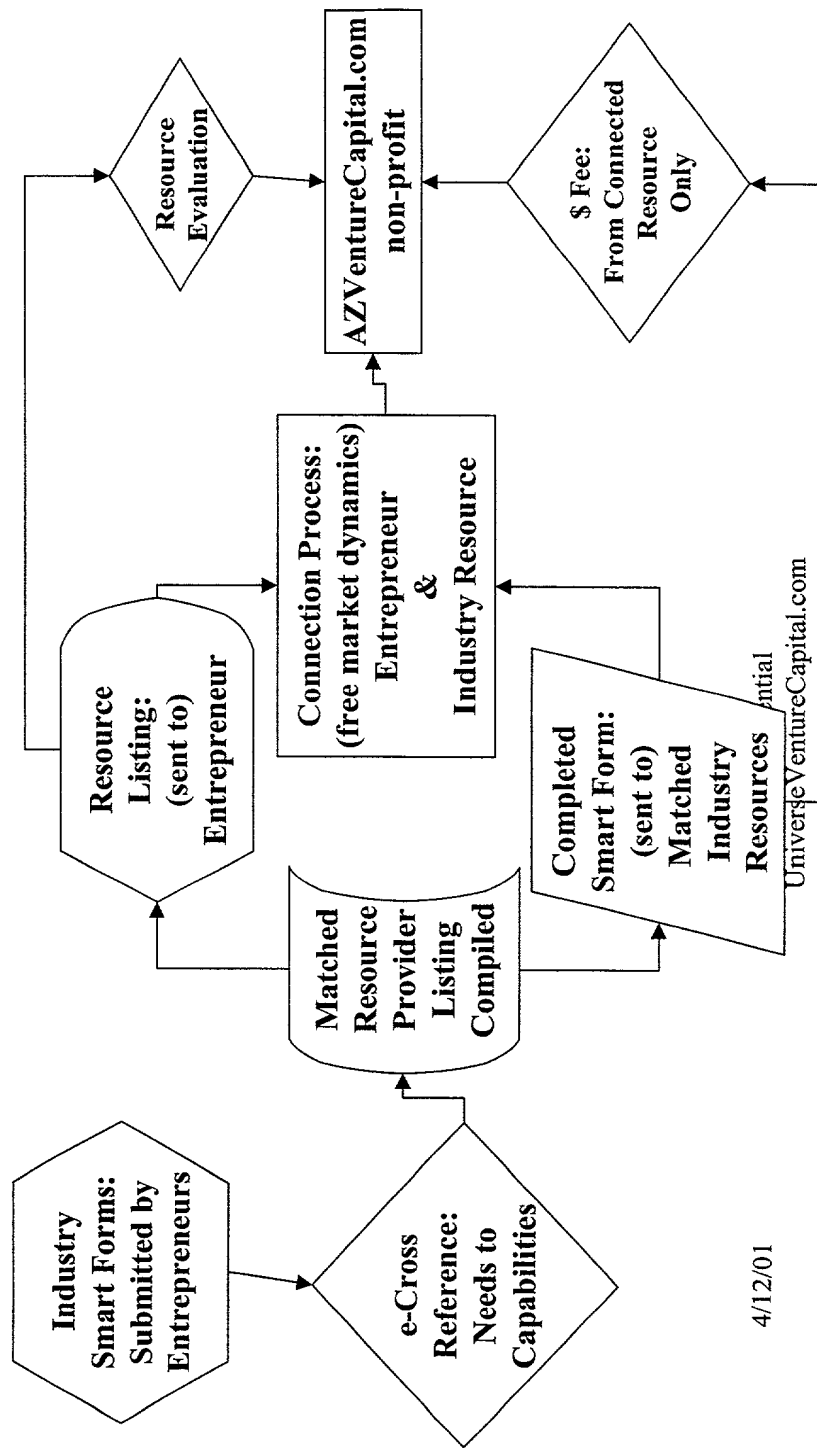


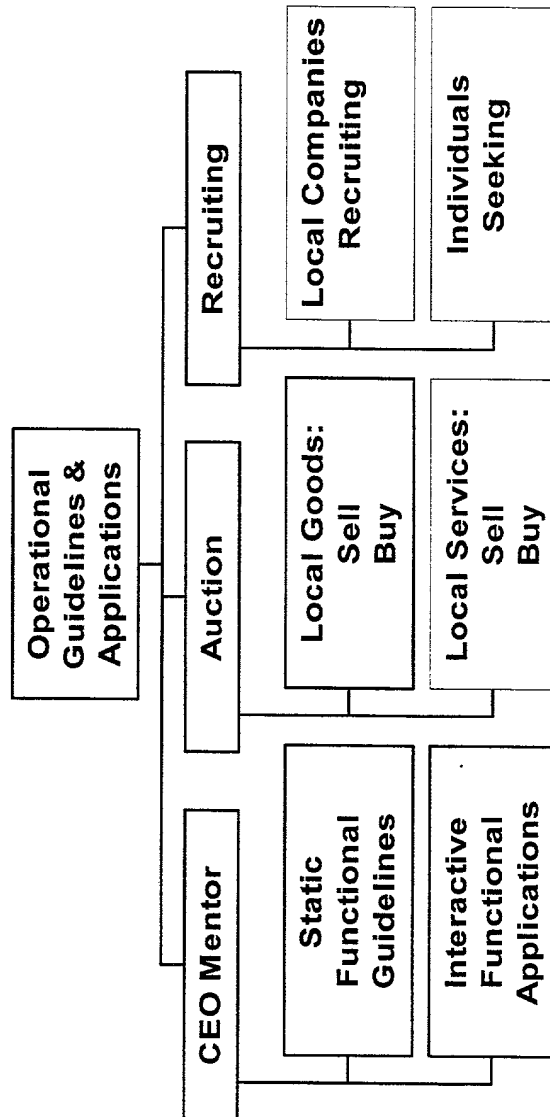
FIGURE 19.

Entrepreneurs:

Operational Guidelines & Applications

(local community example)

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FIGURE 20.

CEO MENTOR



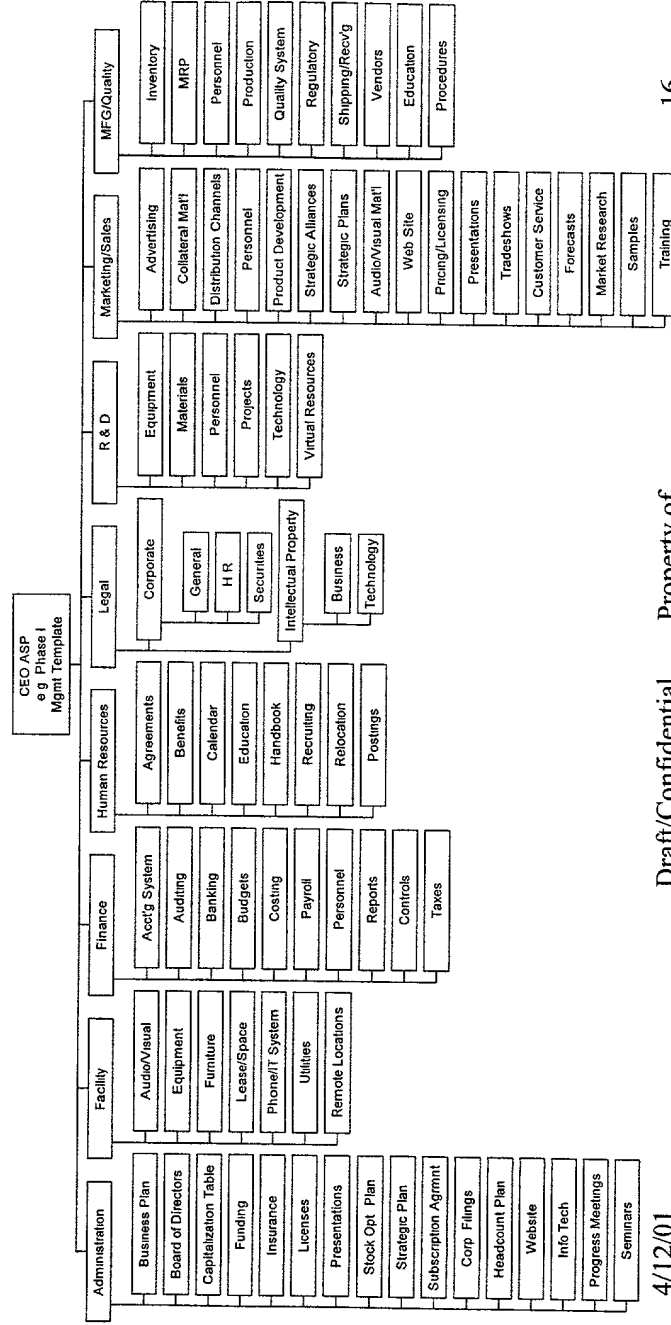
CEO ASP: Staged Company Mapping and Management System

Phase I: Startup

Phase II: Emerging Growth

Phase III: Full Operations

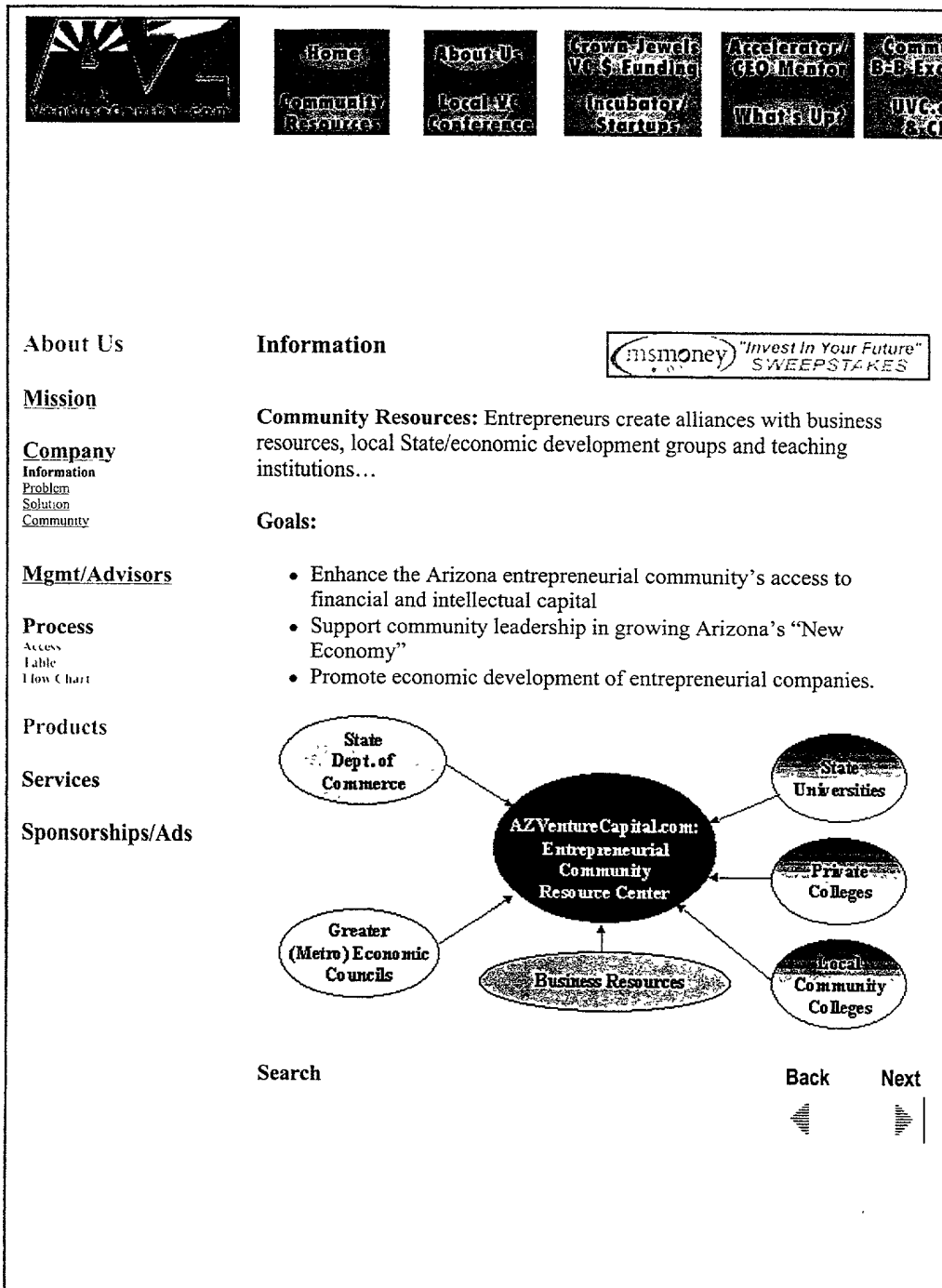
(green= active, yellow= potential active, red= in-active)



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FIGURE 21.



Business; Resource List

- **Resource List:**

List Accounting Banking Financial Insurance IT
 Legal Marketing Real Estate Recruiting Telcom

Accounting Resources:

<u>Name</u>	<u>Type/Specialty</u>	<u>Stage(s)</u>	<u>Division</u>	<u>Location</u>
Ernst & Young (LOGO) (hyperlink)	Full-service	I., II.	Entrepreneur	Statewide
	<u>Business Description (e.g. elevator pitch)</u>			
	E & Y is a full-service Big 6 accounting firm which offers a unique product suite focused solely on the Entrepreneurial Companies...			

Remaining Acct'g firm postings...

Universities/Colleges (Examples)

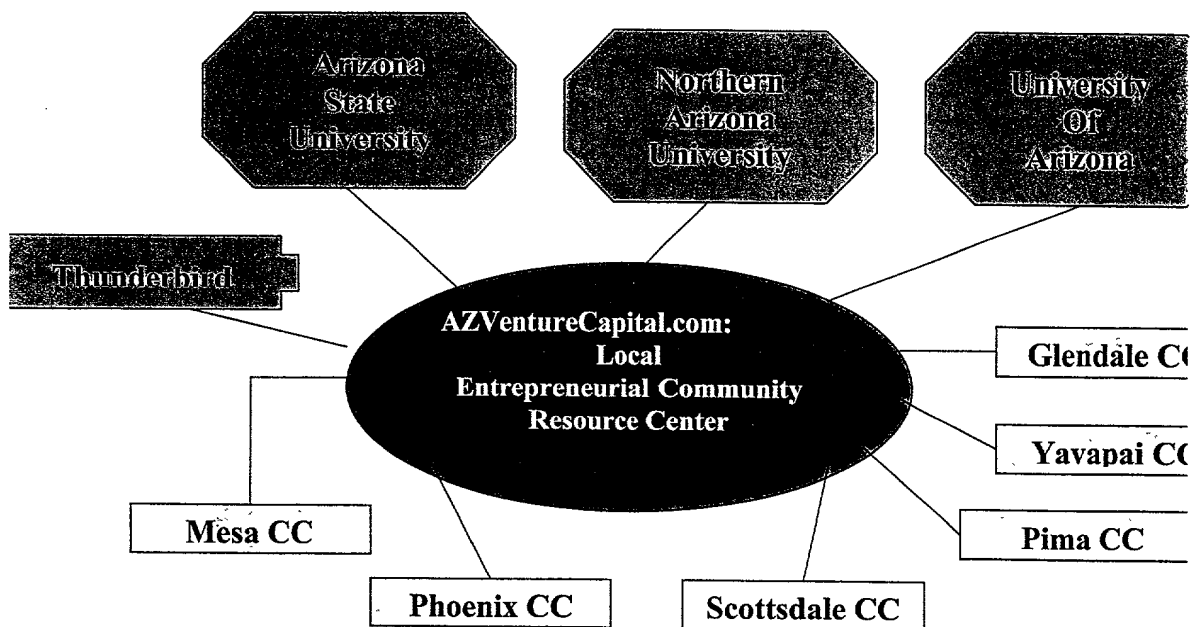








FIGURE 24.

Community Resources

Information

Business

Info
Founding Sponsors
Resource List

Civic/State

Info
AZ State -
Dept. of Commerce
GFEC- Flagstaff
GFEC- Phoenix
GFEC- Tucson
GYEC- Yuma

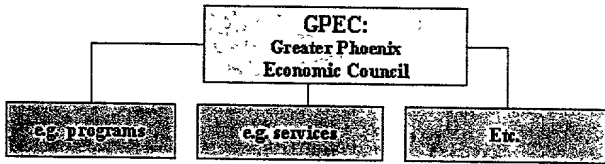
Colleges/ Universities

Info
ASU
NAU
U of A
Community Colleges
Thunderbird Int'l University

Civic/State: GPEC- Phoenix

Info **Business Environment** **News** **Organization Programs Chart**

This section provides another exposure vehicle for the Greater Phoenix Economic Council to identify its offerings and programs which benefit the Entrepreneurial Community. It provides a roadmap of insight for the entrepreneur, both in-state and out-of-state, highlighting GFEC'S beneficial business tools, programs and people. This section augments the Department of Commerce's offerings and it would allow the entrepreneur to capture additional opportunities, but, on a more local basis...



Search

Back Next

Economic Development(example)

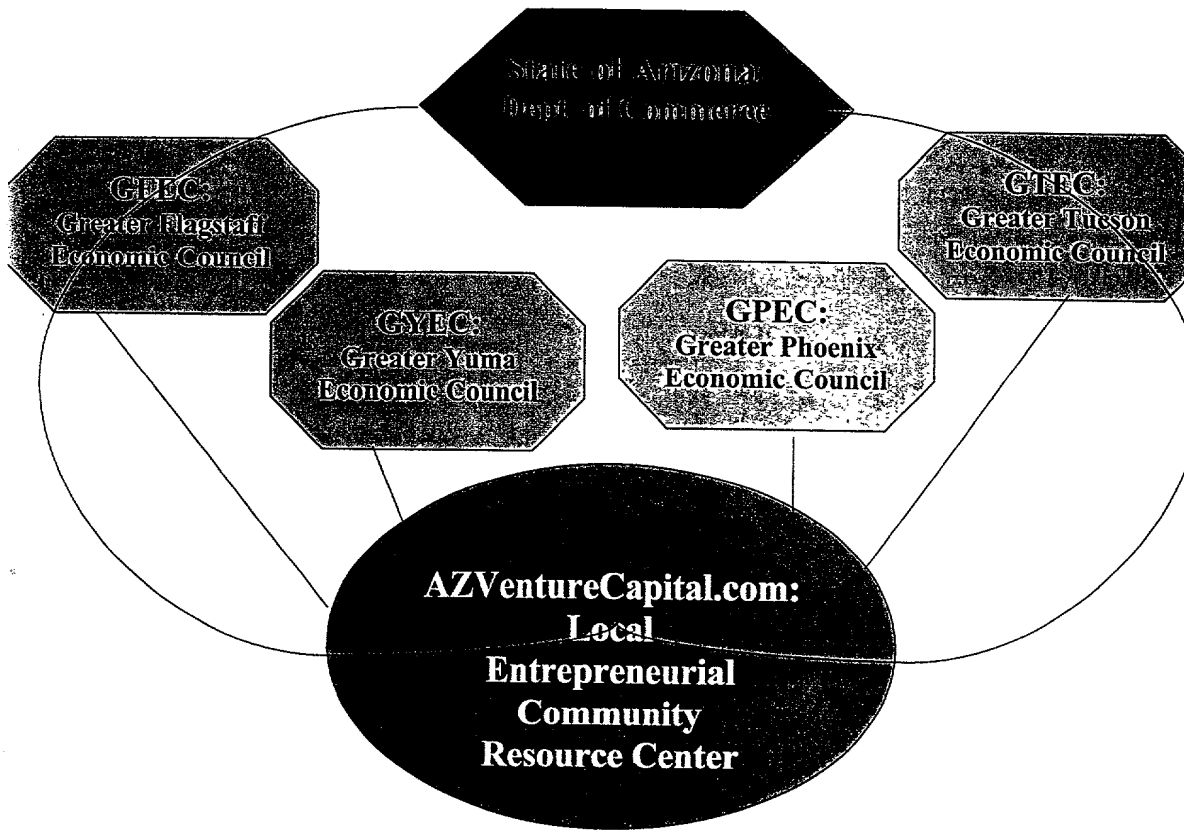


FIGURE 26.

Academic Resource Center:

A text description for each category:

Description/Insight
Core Competencies
Entrepreneurial Education
On-line Education
Research
Grants
Faculty Consulting
Student Internships
Technology Transfer

Economic Development Resource Center:

A text description for each category:

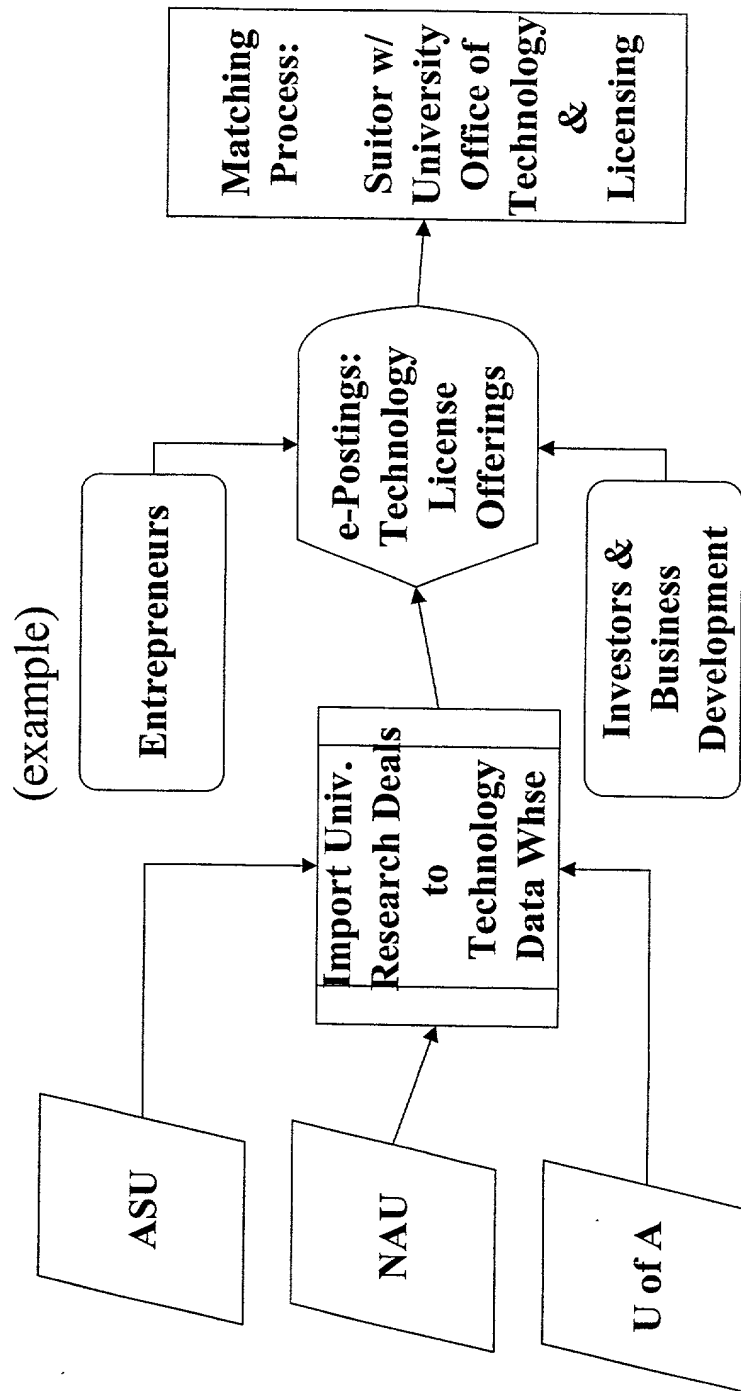
Description/Insight
Core Competencies
Services
Knowledge/Education
Research
Grants
Apprenticeships
Job Training
Seminars

Trade Organization Resource Center:

A text description for each category:

Description/Value
Core Competencies
Services
Knowledge/Education
Research
Grants
Job Training
Seminars

Technology Transfer: License Opportunity Process



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Figure 27.

Universities/Colleges


University:






Curriculum Focus	<u>Office Technology Licensing</u>	Research Programs	Student/Faculty Work Programs
---------------------	--	----------------------	----------------------------------

Technology Transfer Listings

<u>Industry</u>	<u>Technology Type</u>	<u>Description</u>	<u>Research Dept.</u>	<u>Access</u>
-----------------	------------------------	--------------------	-----------------------	---------------

FIGURE 29.



Community Resources

Information

Business
Info
Founding Sponsors
Resource List

Civic/State
Info
AZ State -
Dept. of Commerce
GPEC- Flagstaff
GPEC- Phoenix
GPEC- Tucson
GYEC- Yuma

**Colleges/
Universities**
Info
ASU
NAU
U of A
Community Colleges
Thunderbird Int'l
University

Colleges/Universities: ASU

Arizona State University:

Curriculum

Office Technology

Technology

Student/*Faculty*

Focus

Licensing

Programs

Work Programs

<u>Industry</u>	<u>Technology Type</u>	<u>Description</u>	<u>Research Dept.</u>	<u>Access</u>
<div style="display: flex; justify-content: space-between; align-items: center;"> Search Back Next </div>				

Instant Stock Alerts

FIGURE 30.

UniverseVentureCapital.com
Profiles (example)
Financial Capital Profile:

COMPANY PROFILE

Company Name:
Contact Name: **Title:**
Address:
City: **State:** **Zip:**
Phone: **Fax:**
E-mail:
Sponsor: ☐ Platinum ☐ Gold ☐ Silver ☐ Bronze ☐ None ☐ Sign-up
(drop-down box)
Investor Type: ☐ Angel ☐ Venture Capital ☐ Institutional ☐ Corporate
Business Description: (provide a brief description of business; <50 words)
(fill-in box)
Headquarters: (list location)
(fill-in box)
Territory(s): ☐ Local ☐ State(AZ) ☐ Regional ☐ U.S. ☐ Int'l ☐ other
(drop-down box/fill-in box for other)
Industry(s): (list primary industry of firm/entity) ...
(fill-in box)
Core Competency (s): (list primary core competency(s) of firm/entity)
(fill-in box)
Fund Size: (list the \$ currently under management, and available)
(fill-in box)
Fund Cycle: (list the maturity life of fund; early, mid, end)
(drop-down box)
Future Funds: (list the projected completion of raising the next fund and \$ size)
(fill-in box)
Insight/Value: (provide a brief description that you offer the Community; <50 words)
(fill-in box)
References: (provide three industry references for due diligence purposes)
(fill-in box)

Portfolio of Investment Criteria for Entrepreneurial Companies:

Company Type: ☐ Start-up ☐ Emerging Growth ☐ Middle Market
(drop-down box)
Investment Stage: ☐ seed ☐ series A ☐ series B ☐ series C ☐ series D
(drop-down box) ☐ pre-IPO ☐ IPO ☐ mezzanine ☐ other
\$ Investment Range: (select same as Posting drop-down)
(drop-down box)
\$ Revenue Range: (select same as Posting drop-down)
(drop-down box)
Co-Investor(s): ☐ Friends/family ☐ Angels ☐ Venture Capital ☐ Institutional
(drop-down box) ☐ Corporate
Need(s): ☐ Funding ☐ Distribution ☐ Mfg'g ☐ R & D ☐ M & A
(drop-down boxes)
Industry(s): (select same as Posting drop-down) ...
(drop-down box)
Niche(s): (select sub-specialty market(s) within industry) created from entrep. co's
(drop-down box)
Core Competency(s): (select primary core competency(s)) created from entrep. co's
(drop-down box)
Territory(s): ☐ Local ☐ State(AZ) ☐ Regional ☐ U.S. ☐ Int'l ☐ other
(drop-down box/fill-in box for other)
of employees: ☐ (select range)
(drop-down box)
Technology Transfer: ☐ (select Industry(s) of interest)
(drop-down boxes) ☐ (select Technology(s) of interest)

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Entrepreneurs to Financial Capital:

- Web-based Posting
Venture Capital Posting Board: (postings)

By Industry By \$ Size All

STRATEGY TYPE:

Funding Distribution Manufacturing R & D Merger/Acquisition

FUNDING LEVEL:

A. \$50,000-\$1M B. \$1M-\$10M C. \$10M-\$50M D. Other

INDUSTRY TYPE:

Agriculture/Mining Construction Distribution E-Commerce Finance
Hotels/Motels Manufacturing Real Estate Retail Technology Telcom Transportation
Services Utility All

DUE DILIGENCE TOOLS (on-demand): Non-Disclosure Agreement Requirement by Company: Yes No

Executive Summary Business Plan Slide Road Show

SWOT Analysis 24/7 Video™ Report Card

(to access; highlight company and click on desired info)

STRATEGY: Funding/Distribution **FUNDING:** B. \$1M-\$10M **INDUSTRY:** Manufacturing
COMPANY **STAGE** **STRATEGY \$** **SEEKING** **DESCRIPTION** **FEATURING** **LOCATION**

Micritos II. Pilot Launch Funding \$ 4,000,000 Tissue Diagnostics IP Flagstaff, AZ

StarChip III. Full Launch Funding/Distrib. \$ 9,500,000 Semi-Conductor Mfg Mfg' Plant Gilbert, AZ

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FIGURE 32.

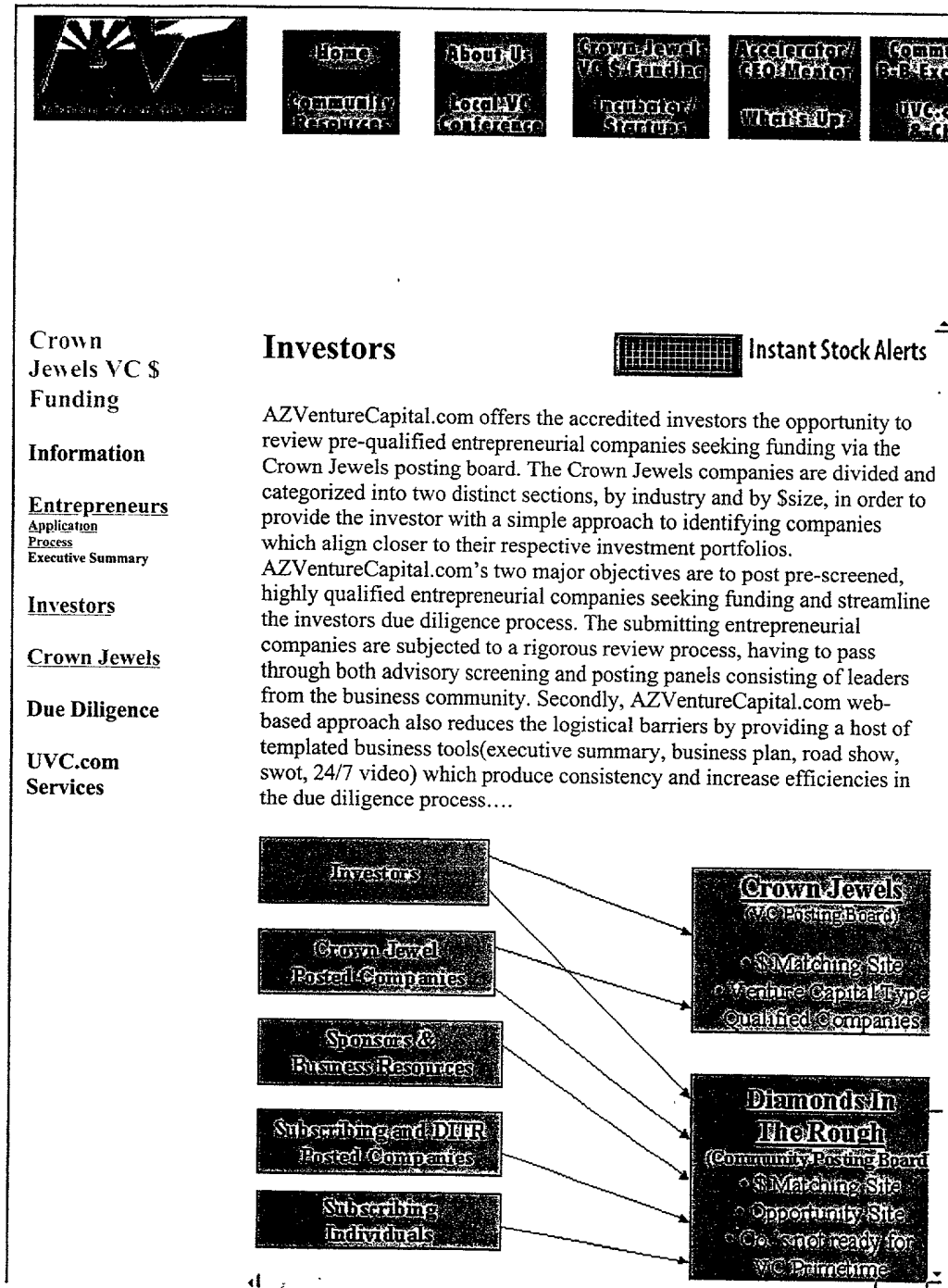


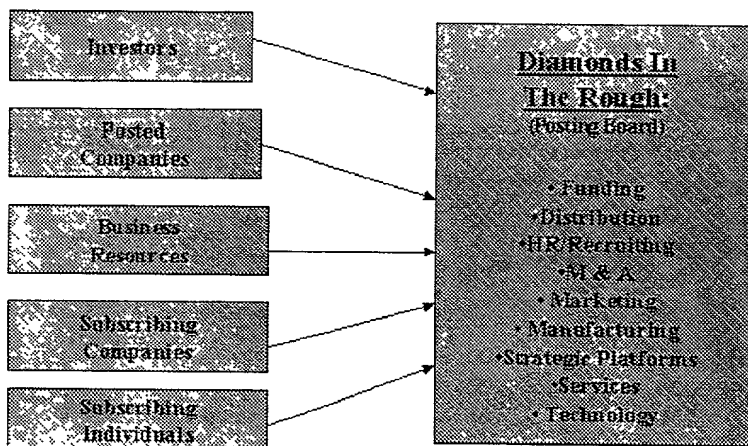
FIGURE 32A.

Exchange



Instant Stock Alerts

AZ VentureCapital.com extends beyond its Crown Jewel \$ matching product to those companies which are not ready for venture capital primetime funding opportunities, and known as the "Diamond In The Rough" posting board. These companies that don't qualify currently for venture capital are given access to promote their offering to a wider range of business development opportunities in the entrepreneurial community. Meanwhile, the Diamond In The Rough companies can be building the proper structure via the virtual resources offered by AZ VentureCapital.com to define, sophisticate and implement strategies designed to accelerate and elevate them to the Crown Jewel level. The entrepreneurial community will have access to vast array of business resources consolidated into this business to business section, Diamonds In The Rough posting board, of AZ VentureCapital.com. Diamonds In The Rough subscribers will include accredited investors(angels,vc's, institutional co's), Crown Jewel co's, business resources, outside companies, and a variety of individuals, all of which may offer unique and creative opportunities.



Diamonds In The Rough:

Company Directory List Company Postings
Entrepreneurial Business Community Board

Company Postings

Diamonds In The Rough

Funding: \$50,000-\$1M \$1M-\$10M \$10M-\$50M

Distribution E-Commerce HR/Recruit M & A

Marketing Manufacturing

Strategic Platforms Services Technology

(category sub-headings)

___ Exec Sum ___ B-Plan ___ SWOT Analysis ___ Road Show ___ 24/7 Video™

Company Stage Seeking Description D I T R.

Location

Figure 33.

HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US

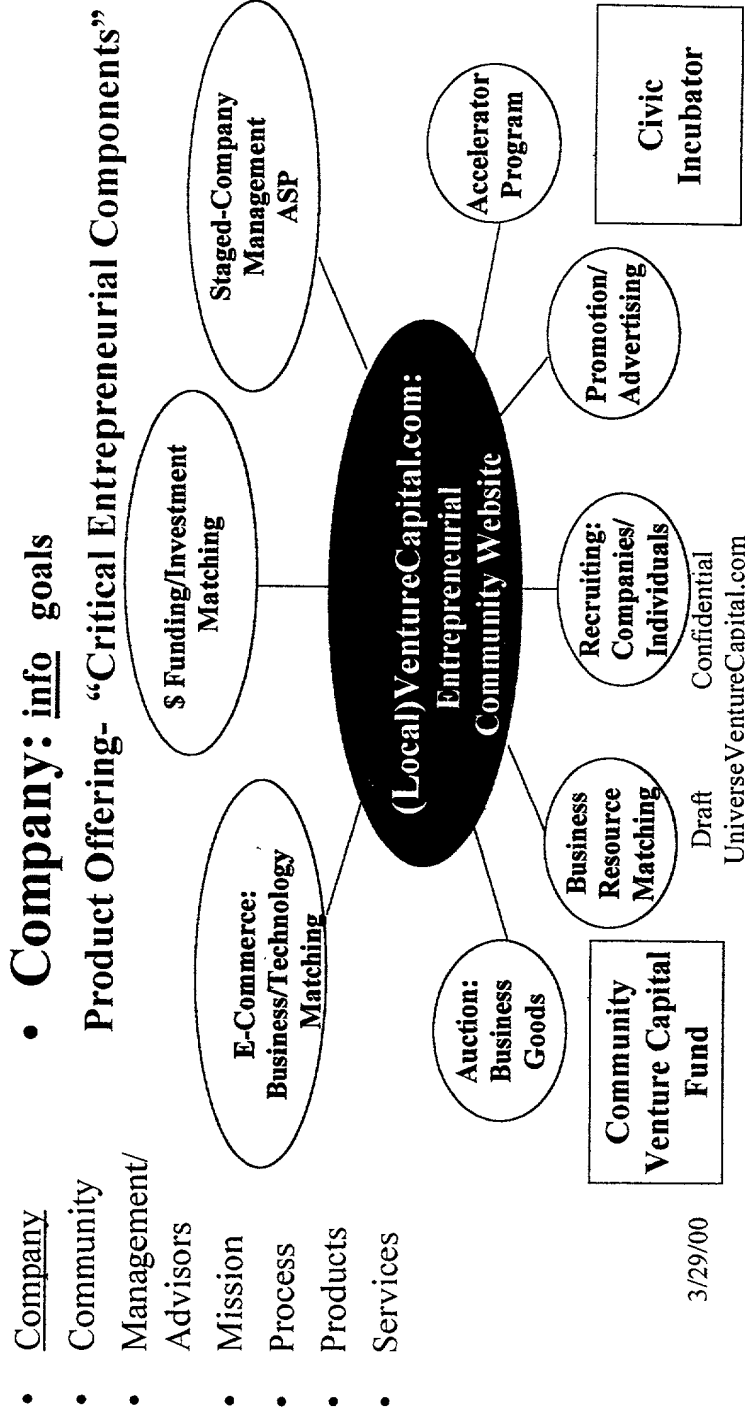


FIGURE 34.

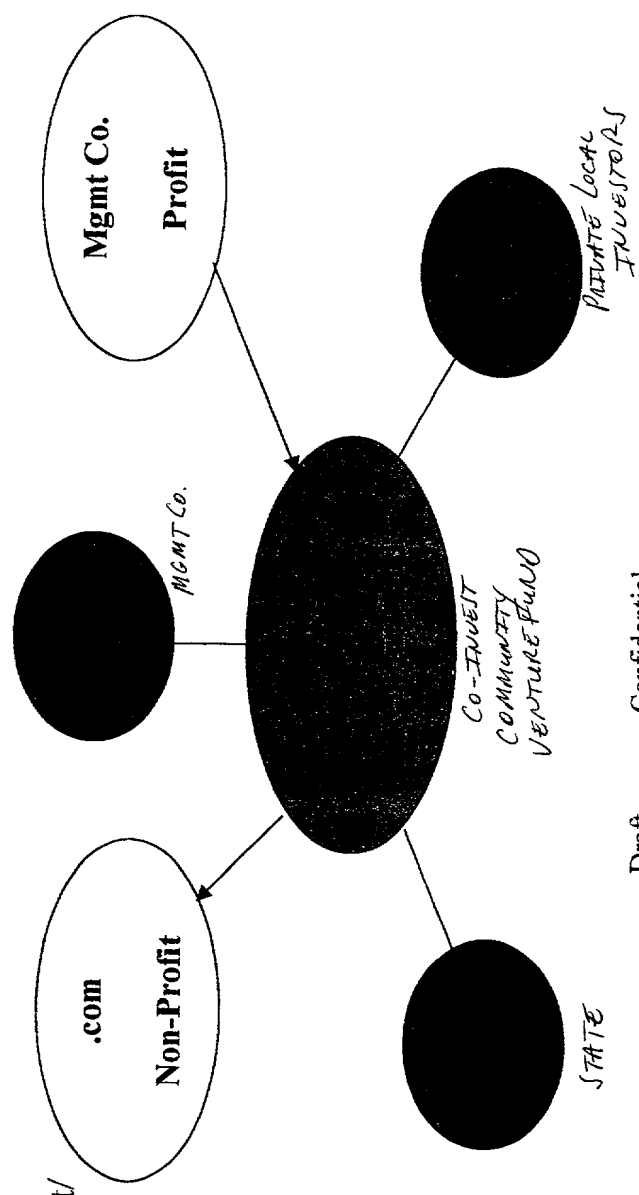
HOME ABOUT US ACCELERATOR B to B ENTREPRENEURS FORUM INVESTORS NEWS RESOURCES

ABOUT US



• Company: info goals

- Company
- Community
- Management/Advisors
- Mission
- Process
- Products
- Services



3/29/00

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Figure 1.

Model:

Entrepreneurial/VC Community Center

